

Data#3

TechOpps 2020

Laurence Baynham | Chief Executive Officer, Data#3 Limited

Data#3 in FY20

Revenue

\$1.6b

Years in business

40+

People

1,200+

Listed on the ASX in

1997

Industry Sectors:

Government, Education,
Healthcare & Resources

Offices across Australia and Fiji



9



Professional services projects

2,200+



Public Cloud

\$581m



Leader in:

Cloud Computing,
End User Computing
and Collaboration



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What we do

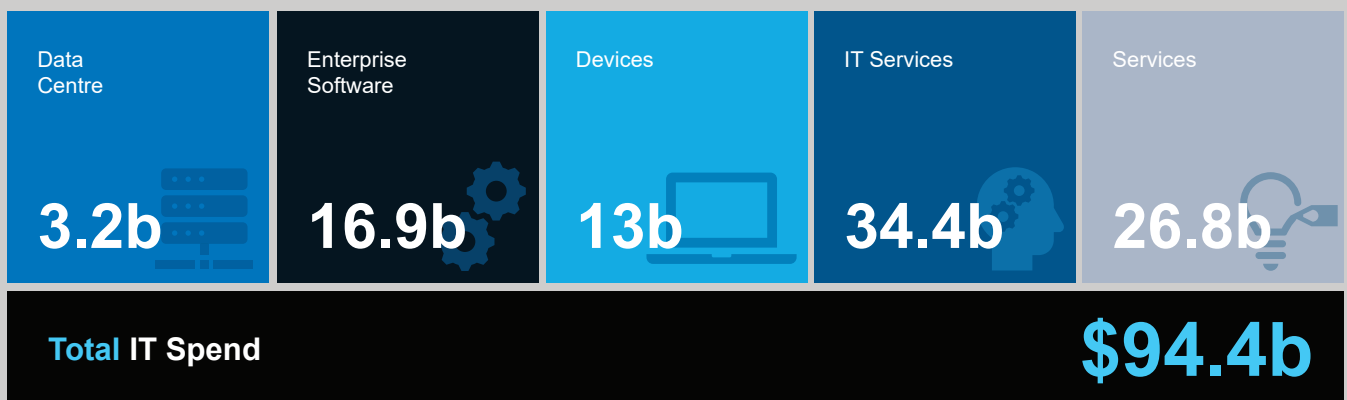


Vendors

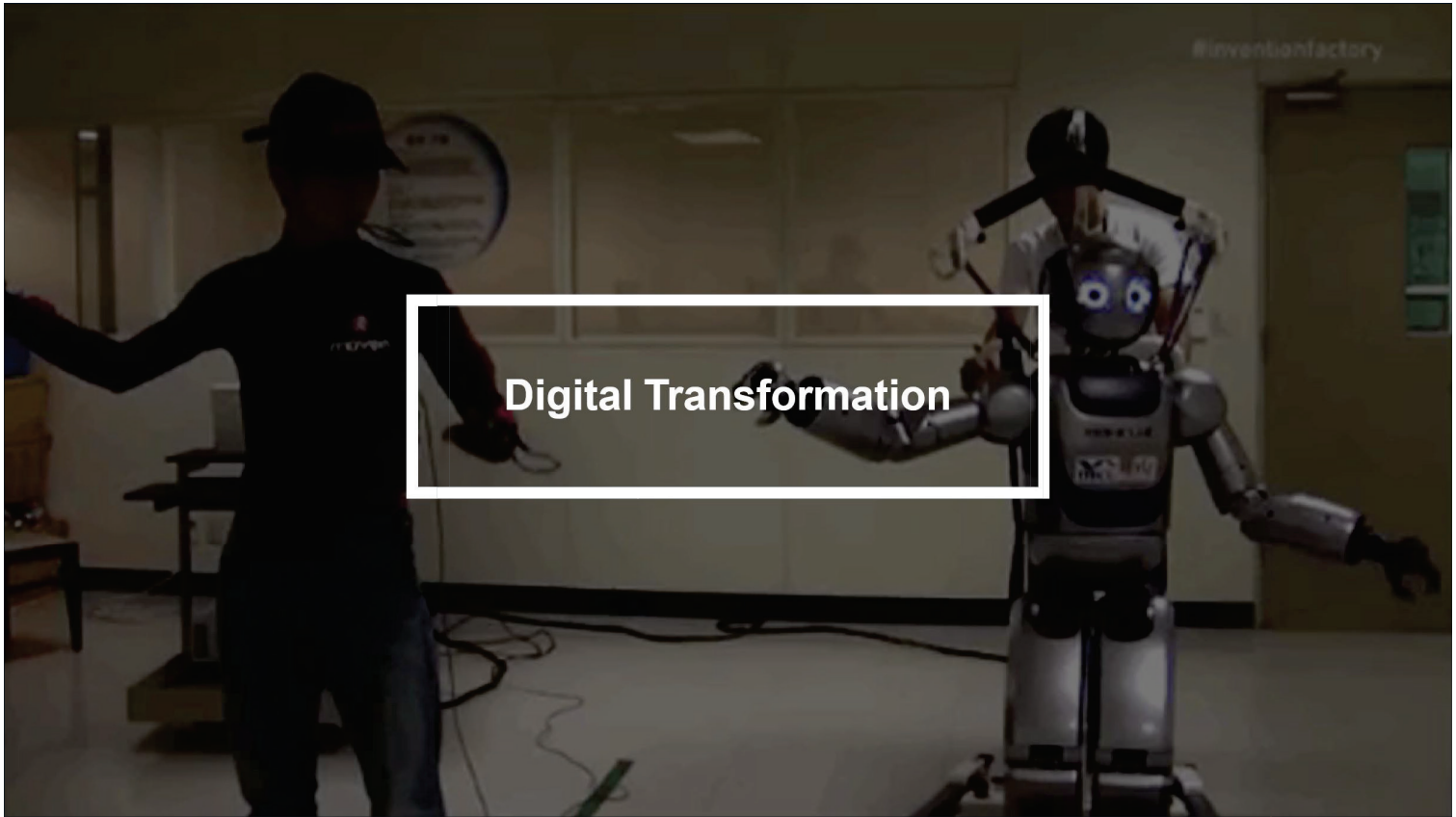


Our Market

IT Spend in Australia in 2019



Source: Gartner



Customers

Digital Transformation in Education

- Azure
- O365
- Distance Learning

Melbourne City Mission

"Many students haven't had a great experience with education, and we want to redefine success for them. We have made a modern Microsoft environment that will prepare our young people for 21st Century workplaces."

Tim Knowles,
Principal at The Hesterbrook Academy – MCM



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Predictions

Into The Future

New Technology

Blockchain
Internet of Things
Data & Analytics
Artificial Intelligence
Robotics
Virtual Reality

Customer Business Objectives

Enhance Employee Engagement
Improve Customer Experience
Increase Business Agility
Profitable Growth
Reduce Cost
Risk Management



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Q&A